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| **What will we be learning?**  2.1 Raising Finance | **Why this? Why now?**    Once students have understood the basics of how business might operate in the markets they are in, they are now looking into how businesses might manage their everyday operations and how they might use resources efficiently to ensure goods and services can be delivered effectively and efficiently and to a high quality. Being able to finance these everyday operations and understanding how liability might effect the choice of finance is important | **Key Words:**  Owners capital  Retained profit  Sale of assets  Peer-to-peer funding  Business angels  Crowd funding  Loans  Share capital  Venture capital  Overdrafts  Leasing  Trade credit  Grants  Limited liability  Unlimited liability  Business plan  Cash flow forecast  Net cash flow  Opening balance  Closing balance |
| **What will we learn?**  2.1.1 – Internal Finance – Sources on internal finance that includes; owners funds, retained profits and sales of assets  2.1.2 – External Finance – Sources of finance includes; family and friends, banks, peer-to-peer funding, business angels, crowd funding, other businesses. Methods include; loans, share capital, venture capital, overdrafts, leasing, trade credit and grants  2.1.3 – Liability – difference between limited and unlimited liability and finance appropriate for those types of liability  2.1.4 – Planning – the relevance of business plans in obtaining finance, interpretation of a cash flow forecast and calculations based on changing variable and uses and limitation of cash flow forecasts | |
| **What opportunities are there for wider study?**  Completing exercises / case studies out of the Pearson textbook | |
| **How will I be assessed?**  Summative assessment and worksheets | |